

1307 G St. N. W.

North side, between 13th and 14th

CHASE'S

1628 7th St. N. W.

THE SUPERB SCHUBERT

*Piano and Player Piano Are the
Triumphs of the Musical World*

**There Is No Higher Grade Piano than
THE SCHUBERT**

OUR cases are of the finest veneer and solid mahogany trimmed. Our felts throughout are the finest French material. Our Duffiano steel back has eliminated half of the trouble to piano owners. Material and construction throughout, coupled with the superb workmanship of artists, place the Schubert in a superior class by itself.



1307 G Street Northwest.



JOSEPH HALL CHASE.

*Attention is called to Chase's
Christmas
Opening*

*which will be inaugurated on
Monday, December 2.*

**This Is a Factory
Wareroom**

THE greatest part of the usual cost of a piano to the consumer is the selling expense of the piano dealer. We eliminate the agents' profit. Think one minute what this means to you.

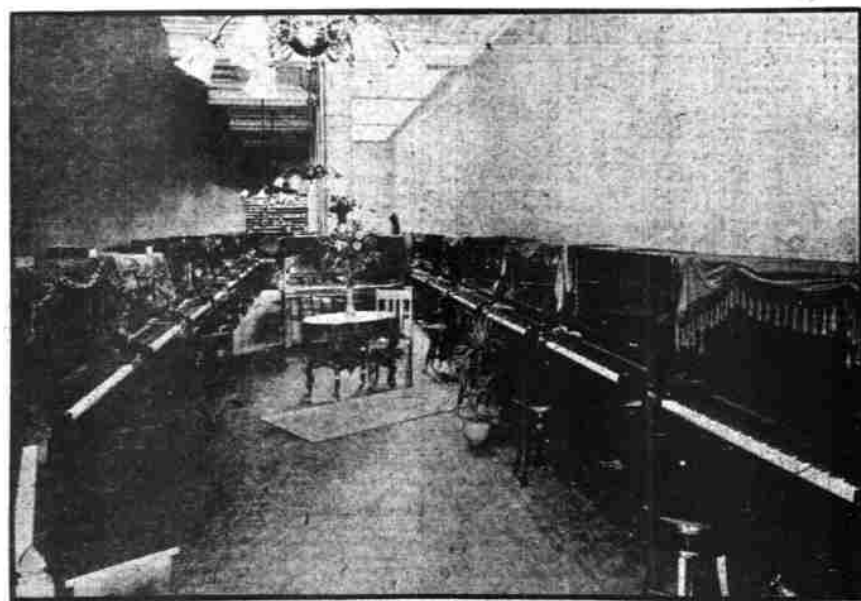


1628 Seventh Street Northwest.

**I Will Save You from \$200 to \$300
ON A PIANO OR PLAYER PIANO**

I HAVE upset all traditions in selling pianos direct to you. The player piano priced elsewhere at \$450, and so largely exploited around the city, is the same quality that I sell for \$295. My player piano at \$550 is the same quality you find priced elsewhere at \$800 and \$900. The greatest proportion of the usual sale price of a piano is in the selling cost, the agency profits. We have eliminated this. Your judgment is invited.

The opening of the Joseph Hall Chase Piano Company's Factory Warerooms has been responsible for the most enthusiastic buying of Pianos Washington has ever seen.



Interior G Street store.

The Schubert
Has the Indorsement
of
**60 of the World's
Greatest Musicians**

The following artists and 25,000 other users of the Schubert Piano give it their indorsement.

MISS MARY HELEN HOWE

Of the Clementine de Vere Italian Opera Company, Metropolitan Grand English Opera Company, soloist Washington, D. C., Choral Society, Georgetown Orchestra, De Sousa Concert Company, &c.

H. ANTONIN MORIN

Graduate of the Lyons Conservatory, France; favorite pupil of Karl Griener, of the Vienna Conservatory; and court opera soloist, Turin, and La Scala, Milan.

GIACOMO MASSIMI

For many years tenor soloist with the Royal Italian Opera Company, traveling through Italy, Russia, Greece, Central America, and the largest cities of the United States; with Hammerstein's Grand Opera Company, New York; director of Massimi's Conservatory of Music, and vocal instructor, New York.

*To
Save
Money
See
Me
Before
You
Buy,
Not
After*

**NOT PRICE
ALONE**

accounts for the wonderful popularity of the Schubert. The Schubert Piano is sold direct with only one profit, but it would reign supreme at any price.

JOSEPH HALL CHASE PIANO CO.
1307 G Street N. W. 1628 Seventh Street N. W.

Both Stores Open Until 9:30 Saturday Nights—Seventh Street Store Open Until 9:30 Every Night.

**Pianos Rented
on Terms
Not Approached
Elsewhere**